



FOR SME OWNERS AND ACCOUNTANTS · IPO IN 5

Preparing an SME for PE or an IPO

Taking a business from six figures toward eight is a five-year board problem. Private equity and a listing both require numbers that can be trusted, a structure that does not collapse when the founder is on holiday, and a market story that survives diligence.

IPO in 5 starts with a clear picture of the business as it stands. R W Progressive itself remains a personal practice: only Jayesh works there. IPO in 5 is how other professionals are brought in on purpose. Jayesh chairs. Dale Pollitt can sit as CFO. Peter Branson as sales. Kirsty Franks as marketing. Gareth Smyth as growth and value. Monthly meetings exist to force pace.

The point is not that every client lists. The point is that the owner can extract value in a way that fits their life: PE, succession, trade sale, refinance or a listing. Accountants who refer keep the compliance, tax and transaction relationships.

Enquire about a board seat

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